

Message Text

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ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 CCO-00 CIAE-00 OTPE-00

FCC-02 INR-07 NSAE-00 OC-06 USIA-15 BIB-01 /049 W

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R 061517Z JUL 76

FM AMEMBASSY CAIRO

TO SECSTATE WASHDC 5019

UNCLAS CAIRO 9145

EO 11652: NA

TAGS: BEXP EG

SUBJECT: COMMUNICATIONS EQUIPMENT PRE-SHOW PROMOTION MISSION

REF: STATE 115955

1. EMB SUBMITS FOLLOWING INFO RE GOE COMMUNICATIONS
DEVELOPMENT PLANS AS REQUESTED REFTEL:

A. RECENTLY ANNOUNCED FIVE YEAR PLAN (1976-80) ALLOCATES L.E. 238
MILLION (US \$624 MILLION) FOR COMMUNICATIONS PROJECTS, INCLUDING
INSTALLATION OF 300,000 TELEPHONE LINES, 7000 TELEX LINES, AND
EXPANSION AND MODERNIZATION OF EXISTING FACTORY MANUFACTURING
TELEPHONE EQUIPMENT.

B. SOLE GOE PURCHASER IS TELECOMMUNICATIONS AUTHORITY, RAMSES ST.,
CAIRO.

C. MAJOR FOREIGN COMPETITORS ARE FRANCE, GERMANY, SWEDEN AND JAPAN.

D. IMPORT DUTIES RANGE FROM 50 TO 70 PERCENT.

2. TWO INTERNATIONAL LOANS, FROM IBRD AND SAUDI ARABIA, HAVE BEEN
MADE AVAILABLE TO EGYPT FOR COMMUNICATIONS DEVELOPMENT. CURRENT
STATUS OF PROJECTS FINANCED FROM THESE SOURCES FOLLOWS.

3. SAUDI LOAN:

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A. LOCAL AUTOMATIC CENTRAL STATIONS

BIDS OPENED ON SEPTEMBER 2, 1975 AND RECOMMENDATIONS COMPLETED. AWARD NOT YET MADE.

B. TRANSMISSION EQUIPMENT FOR INCREASING VERTICAL CARRYING CAPACITY OF CABLES.

INCLUDED IN THE MICROWAVE PROJECT TO INTERCONNECT ALL CAIRO CENTRAL STATIONS. TENDER ANNOUNCED ON MARCH 27, 1976. OFFERS ORIGINALLY SCHEDULED TO BE OPENED ON AUGUST 28, BUT HAVE BEEN POSTPONED TO OCT. 28, 1976.

C. TRANSMITTERS

OFFERS WERE REQUESTED ON APRIL 8, 1976 WITH MAY 3 SPECIFIED FOR OPENING BIDS. THIS WAS POSTPONED TO JUNE 7, 1976 TO PERMIT MORE FIRMS TO PARTICIPATE. DECISION NOT YET ANNOUNCED.

D. COAXIAL CABLES

CONNECTING PORT SAID / ISMAILIA / SUEZ / CAIRO / SUEZ. BIDS TO BE OPENED ON JULY 19, 1976.

E. MANUAL BORADS

TELECOMMUNICATIONS AUTHORITY HOPES TO DETERMINE TENDER SPECIFICATIONS TO BE ANNOUNCED IN SEPTEMBER 1976.

F. TRANSPORT

TENDER IS TO BE ANNOUNCED EARLY IN JULY 1976.

G. TRAINING

TRANSMITTERS ARE REQUIRED FOR TRAINING PURPOSES AND ARE INCLUDED UNDER C. ABOVE "TRANSMITTERS."

4. IBRD LOAN

A. LOCAL TELEPHONE CABLES VALUED AT \$20 MILLION
CONTRACT FOR \$6 MILLION WORTH OF CABLES HAS BEEN SIGNED
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WITH MANOLI CO. OF GREECE. BALANCE TO BE CONTRACTED FOR BY END OF JULY.

B. TELEX CENTRALS VALUED AT \$3.5 MILLION
AN INTERNATIONAL TENDER FOR A 3000- LINE CAPACITY ELECTRONIC TELEX WAS ANNOUNCED WITH BIDS TO BE OPENED ON AUGUST 14, 1976.

C. GAS PRESSURE REGULATION EQUIPMENT AND OTHER EQUIPMENT FOR
CABLES WORTH \$1 MILLION.

BIDS WERE OPENED ON MAY 10, 1976 AND ARE CURRENTLY BEING
EXAMINED.
EILTS

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